

C40
WORLD MAYORS
SUMMIT











MINISTRY OF FOREIGN AFFAIRS
OF DENMARK



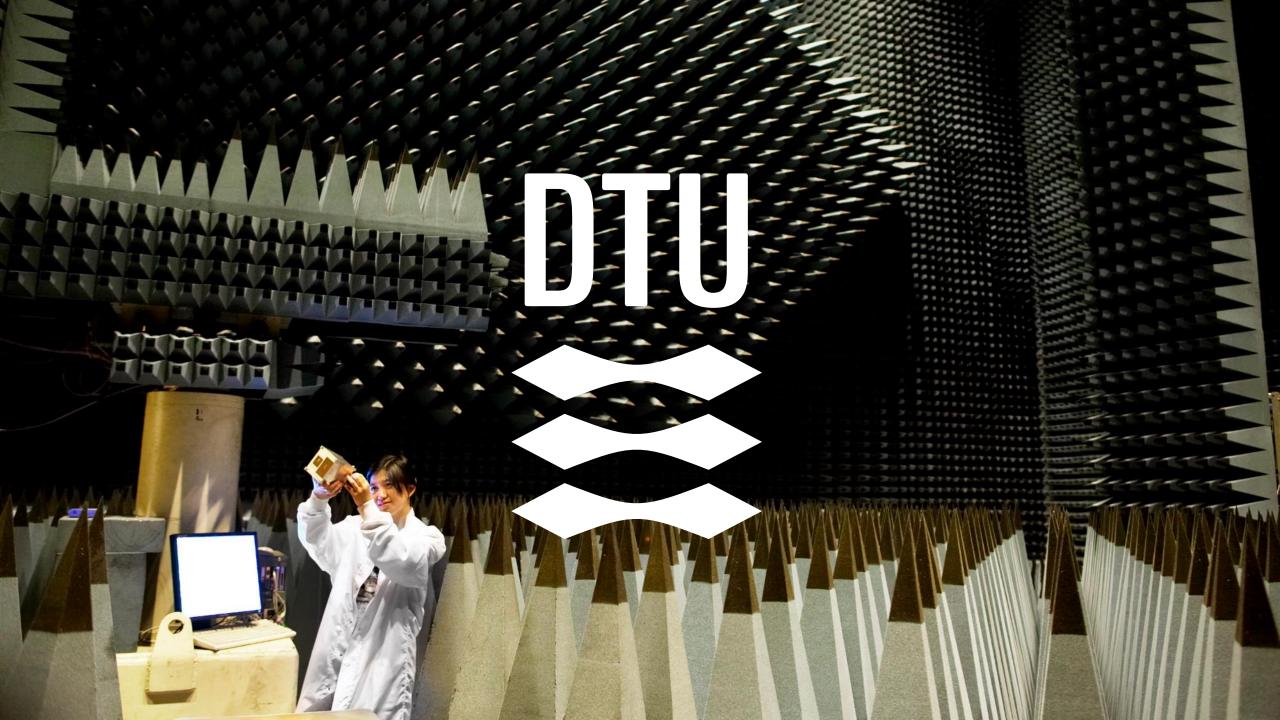




YOUNG ACADEMICS TRACK

9:30 Welcome by

Mikkel Sørensen Head of DTU Skylab





Our mission

"DTU will develop and create value using the natural sciences and the technical sciences to benefit society."

H.C. Ørsted

Founder of DTU











Locations



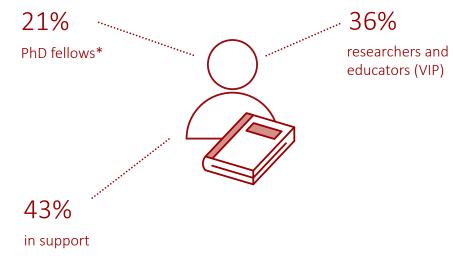


Staff and students

Human resources (FTEs)

6,053

functions



Full-time students

11,538



35%

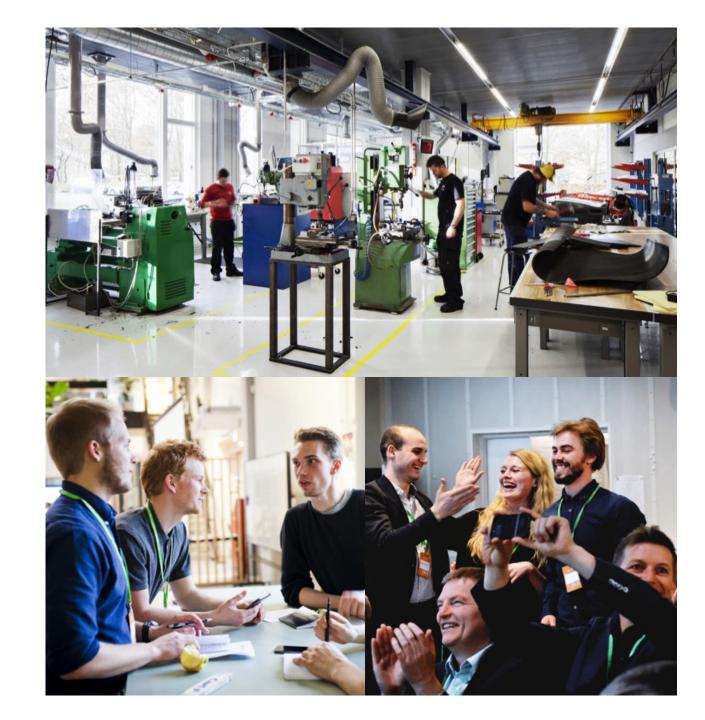
MSc Eng





What we offer

- Facilities
- Programs
- Community





Our Approach

- Small scale testing
- Engaging the ecosystem
- Focusing on culture

events

ENGAGEMENT

Night Owls from 10pm-6am

96,739 visitors

delegations

24 courses from **10** departments

1,418 students

joined to improve their innovative skills

hacks with companies and organizations **327** Hack participants

26 Hack collaborators



dtu skylab funding programme

1,396,779 DKK handed out to 16 start-ups



pro-bono advisory days

teams in start-up programmes

500+ prototypes built in the workshops



SUPPORT

START-UP

start-ups/ pre-start-ups received coaching or help



New DTU startups per year

international startups hosted and helped in Denmark

28 applicants for the Incubator & 12 accepted

COMPANY COLLABORATION





• Size: $+30.000 \text{ ft}^2$

• Budget: €15 M

• Opens 2020

Arena

Developer floor

Co-working/office space

Social spaces incl. café















MINISTRY OF FOREIGN AFFAIRS
OF DENMARK







YOUNG ACADEMICS TRACK

9:30 Introduction by

Marie Louise Pollmann-Larsen Project Manager at DTU Skylab

Linda Weiss,
Project Coordinator NextGenerationCityAction



Welcome by the team











Marie Louise Pollmann-Larsen Project Manager mlml@dtu.dk (+45) 61 65 56 69



Linda Weiss
PC - Young Academics
linwei@dtu.dk
(+45) 93 51 09 95



Lasse Vinblad Thaisen
PO - Young
Entrepreneurs
lavit@dtu.dk
(+45) 40 71 06 70



Rune Ø. Mortensen
PO - Young Influencers
adahof@dtu.dk
(+45) 6166 0929



Christoffer Bendtsen
Project Officer
chrisb@dtu.dk
(+45) 3166 4950



Adam Matias Dong Hoffmeyer Web Admin, DTU Skylab adahof@dtu.dk



DTU Skylab - a place for and by you!









Try to make the the most of the material you get from Skylab.

Recycle boxes and left-over material.



Make more

...if the coffee urn is empty.

Making sure that there's freshly made coffee is not someone's job- it is everyone's job

Leave no trace

Clean up after yourself.

You're welcome to spread out while you are here, but please leave the space even better than you found it. Don't leave your dirty dishes at the sink. Skylab has dishwashers- use them.



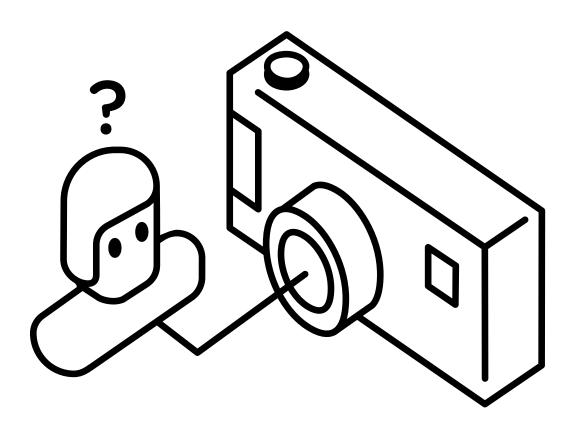
GDPR













Communication



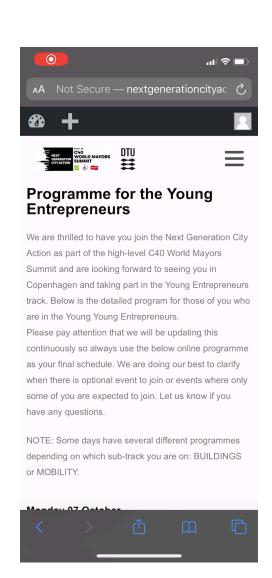












www.NextGenerationCity Action.com

http://nextgenerationcityaction.com/about/ young-academics-programme/













DEEP DIVE SESSION





09:30	WELCOME	Introduction to DTU and DTU Skylab by Mikkel Sørensen, Head of DTU Skylab
09:40	INTRO	Introduction to Young Academics Track by Marie Louise Pollmann-Larsen, Project Manager at DTU Skylab & Linda Weiss, Project Coordinator NextGenerationCityAction
10:00	DEEP DIVE SESSION	Prepare for the pitch session in the afternoon
12:00	LUNCH	Served at DTU Skylab Tent
13:00	HAND-IN PITCH DECK	Deadline for Hand in your final pitch deck
13:00	PRACTICE YOUR PITCH	Practice your 3 minute pitch
14:00	BREAK	



PITCH & RECEPTION









14:20	WELCOME	Welcome to Panel and setting the scene for the pitching Facilitate by Linda Weiss
14:35	PITCH SESSION 1	City Challenges - Durban City Challenges - Nairobi If ChrisB is AV/IT here then perhaps he coul
15:40	BREAK	Score of first session gathered accumulate the scores in excel?
15:55	PITCH SESSION 2	City Challenges - Addis Ababa City Challenges - Mexico City City Challenges - Medellin
16:50	CLOSING	The 5 finalist teams, that will pitch on October 11 th , will be announced by lan de Cruz during the following Tech Bazar & Reception
17:00	DINNER & VOTE FOR FINALISTS	Selection of 5 Finalists Facilitated by Linda Weiss Design Lab room 1st floor
17:00	LIGHT DINNER	All academics and mentors Served in the Skytent outside
17:30	TECH BAZAR	Tech Bazar and Reception

3 minutes pitch 3 minutes QnA **Strict on time!**



TECH BAZAR & RECEPTION









Next Generation City Action TECH BAZAR & RECEPTION

Tuesday 08 October 17:30-20:30



















TECH BAZAR & RECEPTION









From 18:00 inspirational talks by



Rasmus Larsen **Provost** Technical University of Denmark



Line Gry Knudsen Acting Director of Education EIT Climate-KIC



Rasmus Prehn Minister for Development Cooperation of Denmark



Mark Watts **Executive Director** C40



Yvonne Aki-Sawyerr Mayor of Freetown Sierra Leone



Ian de Cruz Global Director Partnering for Green Growth and Global Goals 2030 (P4G)



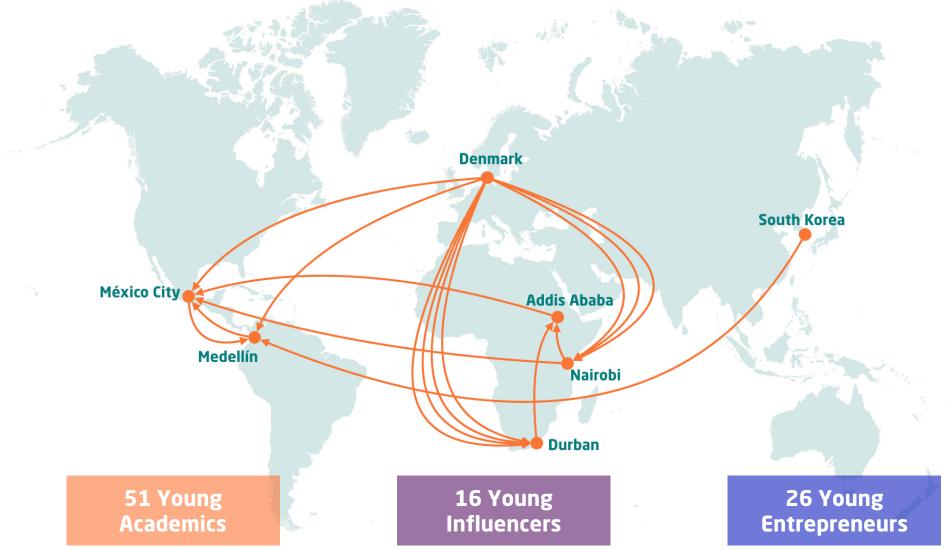
Next Generation City Action













Overview of City Challenges













Inspiring the city...

TEC de Medellin, Colombia **CBS Monterrey Monterrey Addis Abba Mexico City, Mexico UN Colombia DTU Hardtech JKUAT** University Climate DTU UN Nairobi, Kenya **KAIST Climate Kic** Hardtech Colombia Kic **University of** Addis Ababa, Ethiopia **KwazuNatal** Nairobi **Aarhus Durban, South Africa CBS Climate KIC DTU Hardtech** Univerity





YOUNG ACADEMICS



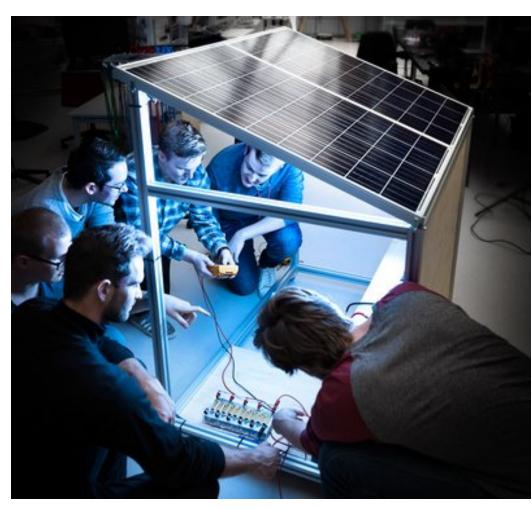




We have continued working on the idea developed for the P4G Partnership on electrifying Zambia.

We got support from the Siemens Fond and Dansolar which both sees great potential in the solution and considering to continue as a start-up.

Student group, Electrical Engineering, **Aarhus University** Next Generation - Young Academics



Picture of prototype developed



Share your stories during the week



- Instagram
- CITY Wall get your Polaroid taken!



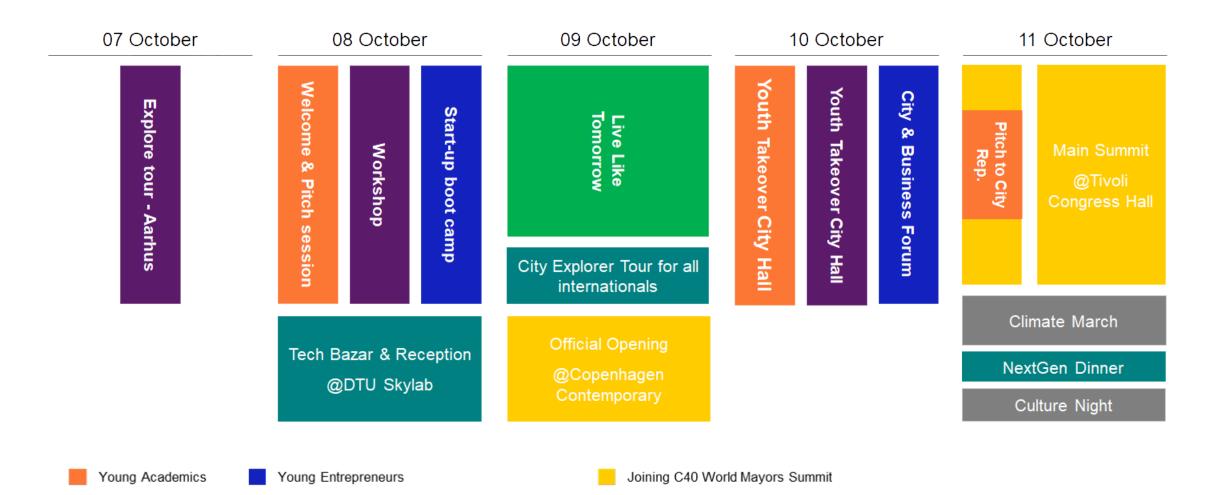


Week full of activities









Young Influencers

Joining activities by partners

For all 3 Tracks of Next Generation City Action



1 common platform

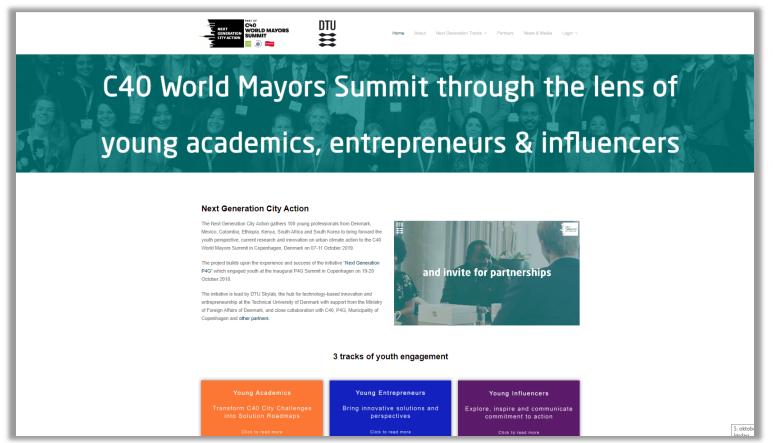


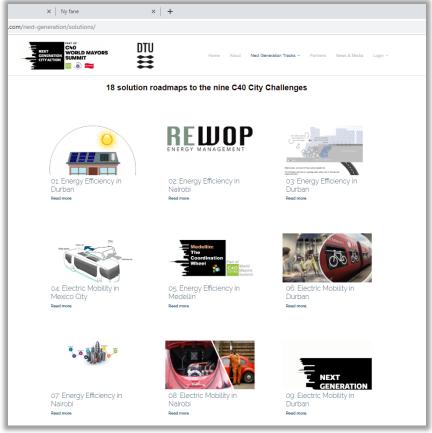






www.NextGenerationCityAction.com





Oct. 8

Oct. 9

Oct. 10

Oct. 11

9:00 - 12:00

Deep Dive Session- Solution Roadmaps

@DTU Skylab

ENERGY EFFICIENT BUILDINGS

11:00-13:00

Future

@KADK-

Climate- Change

for a Sustainable

CARBON FREE STREETS

8:30 - 13:00 Urban Mobility Conference

@UN City link

14:30 - 17:00
Pitch Solution Roadmap

@DTU Skylab

13:30 - 15:00 Feedback Session for Finalist Groups

@Steelhouse Reception

15:00 - 18:00 Guided city tour

with focus on sustainability by High School Students

Pick-up: Steelhouse

18:00 - 20:00

Next Generation City Action Reception

@DTU Skylab

18:30 - 21:30 Official Opening Ceremony

by C40 @Copenhagen Contemporary

9:00 - 11:30 C40 Plenary 1: The future we want is possible

13:00-14:30

09:00 - 14:00Activities in Youth
Summit with lunch
@City Hall, Banquet
Hall

10:00 - 11:30 Finalist Pitch Solution Roadmap

@Tivoli Congress Centre-Arkaden5

Preparation of Final Pitch

@Tivoli Congress Center - Vandsalen

12:00 - 13:00
Women 4 Climate Tech Challenge Launch
including lunch @Tivoli Congress Centre link

13:00-14:30
Networking Lunch

08:30 - 09:45

14:30 - 16:00 C40 Plenary 2: The future we want is C40 Plenary 4:

Closing ceremony @Tivoli Congress Centre

Placeholder: event TBC

17:00 - 18:00 Climate March -@Radhuspladsen

19:00 -21:00
Farewell Dinner for all Next Generation
City Action participants
@evoo Street Kitchen

External events DTU Skylab events

C40 events

Mandatory

Mandatory: internationals



Friday 11 OCT – Dinner Meet-up!









Warm-up before Culture Night!

Friday 11 OCT 18:30-21:00

2 course menu + 1 drink - on us!

evoo - street kitchen - nordic/italianstreet food HUSET-KBH, Rådhusstræde 13, 1466 København K











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The panel of experts











Ian de Cruz Global Director at Partnering for Green Growth and Global Goals 2030 (P4G)



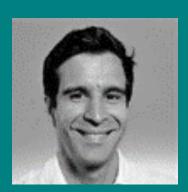
Gifti Nadi Deputy Regional Director of Africa, C40



Magash Naidoo Senior Manager (Acting) Energy Office, eThekwini Municipality, South Africa



Mikkel Trym Head of Entrepreneurship **EIT Climate-KIC Nordic**



Carlos M. Lima Azevedo **Assistant Professor DTU Management**



Theis Bo Rasmussen Postdoc **DTU Electrical Engineering**



How to prepare for a good pitch











Overall communication skills



Innovation



Viability and feasibility



Sustainability impact of the solution



Partnerships to accelerate the implementation



Evaluation Parameters







Max. I	Points	Parameter
	5	Overall communication skills
ļ	5	Innovation
Į	5	Viability and feasibility
•	3	Sustainability impact of the solution
	2	Partnerships to accelerate the implementation
2	20	MAX TOTAL SCORE



Pitch practice (13:00 – 14:00)







For the pitch preparation get together in the following groups and pratice the 3 min. pitch

- 1 group is pitching
- 1 group is providing feedback
- 1 person keeps the time

After 1 round you are welcome to use the remaning time only within your team somewhere in Skylab. Make sure to be back at

Group	Location	
1,2	Tellus	
3,7	Polaris	
5,10	Design Lab	
13, 14	Hale Bopp	
All rooms located upstairs		

Group	Location	
4, 12	Open Space	
6,8	Auditorium	
11,15	Auditorium	
9, 18	Open Space	
17, 16	Open Space	



Pitch considerations



- ✓ Audience / receiver: Adjust your pitch message, technical level, etc.
- ✓ "The curse of knowledge": Remember that the audience doesn't necessarily have the insights you have. Make sure that everyone understands.
- ✓ **Desired outcome:** What do you want out of it?
- ✓ Artifacts: Do you have something you want to show?
- ✓ Language & body language: Be lively, don't place your hands in your pockets, don't overdo it, team members should look interested on stage as well, etc.
- ✓ Content & Structure narrative: Is there a red line through the pitch? Is there a story?
- ✓ Fun: Make sure to enjoy yourselves! :D
- ✓ Questions & Answer session: Agree who takes what type of solution agree on how to reply when you don't have an answer (i.e. in the line of "good question, this is one element we would need to work further to explore.."



Feedback from the City Advisor





Innovation

• How to bring on board stakeholders like property owners, tenants and property managers to participate. *Technology on its own is not enough to inspire cooperation*.

Viability/ Feasibility

Cost-benefit analysis with respect to the technologies used in a conventional way to identify if the proposed technologies are feasible.

Sustainability Impact

- Percentage or volume of emission reductions
- Carbon footprint and life time of these products with respect to conventional technology.

Partnerships

• Integration of various different stakeholders, incl. partners providing financial aid



Selection of Finalist









- You compete with your solution with the other student groups of the 'Targeted City'
- One solution per 'Targeted city' will be selected and pitches in front of the city representative on October 11th.
- Winner announced during today's Tech Bazar and Reception by Ian de Cruz





Deep Dive Session (10:00 – 12:00)



You have time to prepare your pitch

- 1. Integrate the feedback from the city representatives
- 2. Finalize the pitch slide deck

- ✓ Email your slides to chrisb@dtu.dk at 13:00 the latest.
- ✓ Slides (16:9 format so this format).
- ✓ Suggested max. 5 slides for your **3** minutes pitch.
- ✓ Name file you team number
- ✓ Slides in PowerPoint





Lunch



12:00	LUNCH	Served at DTU Skylab Tent
13:00	HAND-IN PITCH DECK	Deadline for Hand in your final pitch deck
13:00	PRACTICE YOUR PITCH	Practice your 3 minute pitch (find your room ID below - look on 1st floor)
14:00	BREAK	Make sure to be back 14:20 where we start the pitch session

Hand-in pitch deck:

- ✓ Email your slides to chrisb@dtu.dk at 13:00 the latest.
- ✓ Slides (16:9 format so this format).
- ✓ Suggested max. 5 slides for your **3** minutes pitch.
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PITCH SOLUTION ROADMAP

14:20 Welcome by

Linda Weiss

Project Coordinator Next Generation City Action



Overview of City Challenges







Young Academics

51 university affiliated young professionals that in their curriculum work on a C40 city challenge and will deliver a solution based on their individual field of study.



Overview of City Challenges













Inspiring the city...

TEC de Medellin, Colombia **CBS Monterrey Monterrey Addis Abba Mexico City, Mexico UN Colombia DTU Hardtech JKUAT** University Climate DTU UN Nairobi, Kenya **KAIST Climate Kic** Hardtech Colombia Kic **University of** Addis Ababa, Ethiopia **KwazuNatal** Nairobi **Aarhus Durban, South Africa CBS Climate KIC DTU Hardtech** Univerity



Unique Global Partnership - Academia







Colombia

Universidad Nacional
Prof. Farid Chejne Janna
Dept. de Procesos y Energía

Denmark

Aarhus University
Prof. Björn Andresen
School of Engineering

Technical University of Denmark

<u>Prof. Thomas J. Howard</u> <u>Centre for Technology Entrepreneurship</u>

Copenhagen Business School

Prof. Kristjan Jespersen

Department of Management, Society and Communication

Ethiopia

Addis Ababa University
Prof. Aziza Busser

Dept. of Landscape Architecture

Kenya

University of Nairobi

<u>Dr. Thomas Ochuku</u>

Dept. of Mechanical & Manufacturing Engineering

Jomo Kenyata University of Agriculture and Technology

Arch. Hashim Nadi Dept. of Architecture

Mexico

Tecnológico de Monterrey

<u>Prof. Nélida Escobedo Ruiz</u>

<u>Dept. of Architecture & Planning</u>

Tecnológico de Monterrey

<u>Prof. Maria Guadalupe Morales Ramirez</u> Dept. of Architecture & Planning

South Africa

Mancosa / University of KwaZulu Natal
Prof. Sibongile Ngcobo
Dept. of Human Settlements & Infrastructure

South Korea

KAIST University
Prof. Heekyung Park
Director, KAIST Initiatives for Disaster Studies (KiDS)



Unique Global Partnership – Cities & P4G









- City of Medellin Departmento Administrativa de Planeacíon Carlos Bohorquez
- Medellin Public Utility Company (EPM) Lead on Electric Mobility Program
- Electrical Engineer, Andres Duque
- P4G International Council on Clean Transportation, Oscar Delgado
- P4G Green Building Council, Sarah Arboleda

Mexico

- Mexico City Mobility Secretary, Advisor Emiliano Zepeda
- Mexico City's Secretary of Environment (SEDEMA), Deputy Director Naschielli Ayala
- P4G International Council on Clean Transportation Kate Blumberg

C40 Regional Director for Latin America, Manuel Olivera C40 Deputy Regional Director for Latin America, Ilan Cuperstein C40 Deputy Regional Director for Africa, Gifti Nadi

Kenya

- Nairobi-City Advisor C40 Environmental Planning & Management - Phillip Dinga
- Nairobi Urban Planning Department Mr Raphael Kazungu
- Nairobi-City's Transport Sector Engineer Moses Kuiyaki P4G – Kenya Green Building Society, John Kabuye Kalungi

South Africa

- Durban / eThekwini Municipality Project Manager/Senior Manager (Acting) Energy Office, Magash Naidoo
- Durban / eThekwini Municipality Senior Professional Planner, Strategic Spatial Planning Branch, Emmanuel Letebele

Ethiopia

- Addis Ababa City Administration Transport Bureau, Transport Standard Coordinator, Ms. Birhane Bogale
- Energy Utility Company, Hermela Arage

C40 Regional Director for Africa, Hastings Chikoko



Online Solution Road Maps



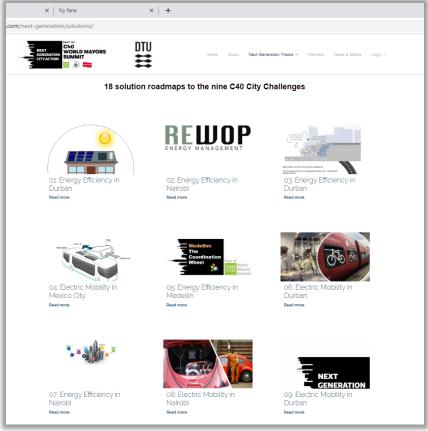






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THE JURY OF EXPERTS











Ian de Cruz Global Director at Partnering for Green Growth and Global Goals 2030 (P4G)



Gifti Nadi Deputy Regional Director of Africa, C40



Magash Naidoo Senior Manager (Acting) Energy Office, eThekwini Municipality, South Africa



Mikkel Trym Head of Entrepreneurship **EIT Climate-KIC Nordic**



Carlos M. Lima Azevedo **Assistant Professor DTU Management**



Theis Bo Rasmussen Postdoc **DTU Electrical Engineering**



Agenda









14:35	PITCH SESSION 1	City Challenges - Durban City Challenges - Nairobi
15:40	BREAK	Score of first session gathered
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17:00	LIGHT DINNER	All academics and mentors Served in the Skytent outside
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3 minutes pitch 3 minutes QnA **Strict on time!**



Evaluation Parameters









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2	Partnerships to accelerate the implementation
20	MAX TOTAL SCORE



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1 winning team each City Challenge

- You compete with your solution with the other student groups of the 'Targeted City'
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PITCH SESSION 1 - Durban

Group #1
Energy Efficiency by Aarhus University

Up Next:
Group #3
Energy Efficiency by DTU & CPH Business





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PITCH SESSION 1 - Durban

Group #3
Energy Efficiency by DTU & CPH Business

Up Next:
Group #6
Electric Mobility by Copenhagen Business School







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PITCH SESSION 1 - Durban

Group #6 Electric Mobility by Copenhagen Business School

Up Next: #9 Electric Mobility by EIT Climate KIC







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"Danida" CONTROL







PITCH SESSION 1 - Durban

Group #9
Electric Mobility by EIT Climate KIC

Up Next:
Group #7
Energy Efficiency by EIT Climate-KIC











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PITCH SESSION 1 - Nairobi

Group #7
Energy Efficiency by EIT Climate-KIC

Up Next:
Group #2
Energy Efficiency by DTU & CPH Business









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PITCH SESSION 1 - Nairobi

Group #2
Energy Efficiency by DTU & CPH Business

Up Next:
Group #18
Energy Efficiency by Universidad Nacional





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PITCH SESSION 1 - Nairobi

Group #18
Energy Efficiency by Universidad Nacional







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PITCH SESSION 1 - Nairobi

Group #8
Electric Mobility by EIT Climate KIC







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PITCH SESSION 1 - Nairobi

Group #17
Electric Mobility by KAIST



Agenda







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PITCH SESSION 2 - Addis Ababa

Group #15
Electric Mobility by Mancosa / University of KwaZulu Natal







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PITCH SESSION 2 - Addis Ababa

Group #16
Electric Mobility by University of Nairobi







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PITCH SESSION 2 - Mexico City

Group #10
Energy Efficiency by JKUAT





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OF DENMARK CONCRETE MARKETINES SO
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PITCH SESSION 2 - Mexico City

Group #14
Energy Efficiency by Universidad Nacional







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OF DENMARK CONCRETE MARKET-GIVEN SO
Danida CONCRETE







PITCH SESSION 2 - Mexico City

Group #4
Electric Mobility by DTU & CPH Business







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OF DENMARK CONCRETE MARKET GIVEN SO
Danida CONCRETE







PITCH SESSION 2 - Mexico City

Group #11
Electric Mobility by Addis Ababa University







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OF DENMARK CONCRETE MARKET GIVEN SO
Danida CONCRETE







PITCH SESSION 2 - Medellín

Group #5
Energy Efficiency by Copenhagen Business School





MINISTRY OF FOREIGN AFFAIRS
OF DENMARK CONCRETE MARKET-GIVEN SO
Danida CONCRETE







PITCH SESSION 2 - Medellín

Group #13
Energy Efficiency by Tecnológico de Monterrey





MINISTRY OF FOREIGN AFFAIRS
OF DENMARK CONCRETE MARKET-GIVEN SO
Danida CONCRETE







PITCH SESSION 2 - Medellín

Group #12
Electric Mobility by Tecnológico de Monterrey



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THANK YOU TO ALL TEAMS & PANEL!

14:20 Welcome by

Linda Weiss

Project Coordinator Next Generation City Action



Selection of Finalist

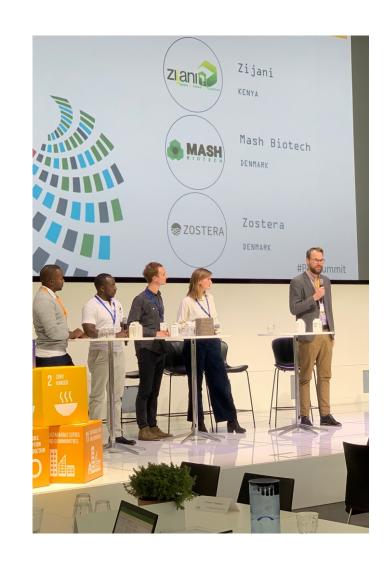






1 winning team each City Challenge

- Selection by panel now at Design Lab room 1st floor
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MINISTRY OF FOREIGN AFFAIRS
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LIGHT DINNER IN GARDEN

17:30 the reception will start

Please bring all your items with you now